

MOTOVARIO now fully represented in SA



The South African machine builders and plant managers will be pleased that, although Motovario has been available in SA over the past years, they are now fully represented in SA with their own footprint in MOTOVARIO SOUTH AFRICA (Pty) Ltd, as the company enters its 2nd year in SA after much pre-planning.

Motovario, who manufactures in excess of 2 million units per annum, now turns 50 – with deep heritage as a major supplier and leader in both, the Italian worm gearbox market, and more interestingly – a major competitor into the global mid-large power (15-90kw) geared motor industry.

Motovario is synonymous for cost effective worm gear reducers and actually initiated the square design – which is now being followed by most manufacturers, and no doubt that this is the result of NMRV® being the most widely copied unit worldwide.

“The global crunch of 2008 has seen most manufacturers looking to China, India and most recently Vietnam in an attempt to remain competitive with emerging far eastern manufacturers.”

In some cases entire assembly plants have been relocated to these regions and so also follows the sourcing of raw material, components and cheaper labour.” Says 28 year veteran Mike Panaino - Managing Director.

Motovario have turned quite the opposite and looked inward to redesign the latest NMRV® with improved performance & patented identification on castings and caps and is believed to be the “only” manufacturer completely made in Italy.

The NMRV® range is the only known manufacturer to boast specialized powder coating to casings – prior to machining for improved cooling and aesthetics, with stainless screws and highest quality internals.

Coupled with universal foot mount machined sides & innovative bolt-on-bolt off small (B14) or large (B5) motor interface flanges and side mounting flanges & torque arms on every size unit, makes this foot/flange/torque arm unit truly available “off the shelf” without disturbing the Italian quality control.

Motovario Helical/Worm gear reducers are now the industry leaders with 10 input ratios allowing 1000:1 in a single unit - offering German high efficiency at a fraction of the cost.

The larger Helical and Bevel Helical units have vast mounting options, mostly designed to exactly match the mountings of popular German dimensions, with same or higher torque values across the range.

This interchangeability at competitive pricing and proven global quality is what the market is succumbing to with great enthusiasm and support.

Especially with optional “quick release flexible joint coupling”, an added advantage at minimal cost.



The Motovario SA sales and technical team has a collective experience of +60 years, and clients are well versed in the service & after sales service they have become accustomed to.



Clinton Foster - Jhb Regional Manager.

Sales Technician Maurice Engel, Managing Director, Mike Panaino and Sales Manager Eugene Marais.

Mike adds that Motovario offers a streamlined quick service as they are not bound by multiple level logistic IT program systems which have extended delivery service & influenced the market negatively in the industry over the last few years.



Orders awaiting same day despatch - with no handling charges on returns or speed changes, Motovario offer this as a standard service coupled with a 2 year warranty on all products.

“We look forward to ongoing growth with our good team & full support and alliance with our factory and technical department in Formigine, Modena” says Export Manager Riccardo Ori.

Motovario fully automated assembly lines are of the latest design and feature well within the Modena Industry, which includes Ferrari, Maserati and Lamborghini as close neighbours.



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